

## **College of Business**

## Catalog Description of MBA - Project Management

Course Code	Course Description
	Core Courses
Leadership and	This course delves into the study of human behavior within organizational contexts, exploring the intricate
Organizational	relationship between individuals and the organization itself. This comprehensive course encompasses three
Behavior	interconnected domains, namely human behavior, organizational dynamics, and their mutual influence. For gaining
0501604	a holistic understanding of organizational behavior, the students will critically examine the theories and practical
	applications of interpersonal and group processes, considering their impact on the overall performance of
	organizations. Emphasis will be placed on the essential topics such as individual differences, attitudes, personality,
	value system, perceptions, motivation, communication, leadership styles, organizational culture, organizational
	structure, and group dynamics. By mastering these concepts and implementing them effectively, individuals can
	significantly enhance their credibility as leaders and success of their organizations.
Quality and	The Quality and Operations Management course comprehensively explores key concepts, principles, strategies,
Operations	and tools that underpin operational excellence and quality management within an organizational context. Students
Management	will analyze the critical aspects of operations, process design, and quality management, focusing on how these
0501608	elements contribute to an organization's competitive advantage. This course equips students with the skills and
	knowledge to make informed decisions, drive continuous process improvement, and enhance sustainability while
	adhering to corporate social responsibility.
Strategic	Strategic management is the process and practice of managerial decision-making and implementation that seeks to
Management	create and maintain competitive advantages. The purpose of this course is to expose students to basic theories,
0501609	conceptual frameworks, methodologies, and business strategies. Based on what students studied in the MBA
	courses, this course is designed to be a capstone course. Students will examine various theoretical constructs to
	become more aware of their leadership styles, decision-making skills analytical abilities. The students will focus
	on polishing their ability to analyze external and internal environments and apply strategic business models to
	formulate, implement, and evaluate Business and Corporate Strategies. Students will identify and apply strategic
26	models to analyze business problems, develop strategic solutions, and make sound decisions.
Managerial	This course uses accounting information to plan and control operations and make sound business decisions. The
Accounting	course aims to enable students to gain an appreciation for emerging ideas, techniques, procedures, and practices
0502603	in the field of management accounting. The comprehensive objective of the course is to provide students with a

	linkage between concepts and tools needed in planning, control, and decision-making. Traditional cost behavior
	concepts, cost-volume-profit (CVP) analysis, performance evaluation, and budgeting are updated with real-world
	examples and decision cases. New measures for relevant costs and benefits in the decision-making process.
Financial	The main focus of this course is to provide students with the required knowledge and skills in financial management
Management	and the corporate decision-making process at the corporate level. The course demonstrates the role of financial
0503605	management in maximizing the firm's value and shareholders' wealth. The course emphasizes both theoretical and
	practical perspectives. Students can take an active part in the class via case study discussions, student-to-student
	discussions, and project presentations that will simulate the real-world decision-making of a professional financial
	manager. UAE context will also be emphasized wherever appropriate by using different case studies and projects.
	This course will deal with several related topics, including the financial environment, analysis of financial
	statements and financial decision-making, time value of money, capital budgeting, bond valuation, stock valuation,
	and risk and return.
Marketing	This course introduces students to the fundamental theories and practices in the marketing process and the impact
Management	of the marketing environment on different marketing activities. The course covers the challenges confronting the
0504606	marketing manager. It also introduces the students to marketing managers' target marketing and positioning
	processes. The course also presents the strategies applied by marketing managers related to product, distribution,
	sales, pricing, promotion, and consumer behavior in the context of an integrated marketing strategy to develop an
	ideal marketing mix.
Managerial	This course provides an understanding of various economic analytical and theoretical approaches to managers for
Economics	effective decision-making. It includes various topics such as market forces analysis, production, pricing, market
0509603	structure, and a firm's decisions in risk and rivalry. The main objective of this course is to develop an economic
	perspective for students aspiring to manage a wide range of firms and business units. In addition, this course will
	further help equip the students to design effective economic policies to avoid uncertainties in a competitive global
	business environment.
Capstone	This course aims to give students the fundamental knowledge and skills necessary for conducting research. The
Project-I	course is designed to cover three phases. At first, students will be familiarized with the research process, design,
0501670	and methodologies to formulate a research problem. Second, students will learn some tools and instruments needed
	to conduct research (data collection, sampling, and analysis). Finally, in phase three, students will work with
	assigned faculty members according to their research interests in selecting a research topic in General Management
	and finalizing a research proposal.
Capstone	The course aims to provide students with skills, autonomy, and self-development to conduct research and report
Project-II	findings. Students will work on the research proposals developed in the Capstone Project (I)- Business Research
0501680	Methods course to produce a full research report that includes a comprehensive literature review, data collection

	and analysis, discussions, interpretations, and study implications. Students will communicate their results and
	recommendations and defend their research work orally.
	Focus Area: Project Management
Project	The rapid growth in the use of project management processes, techniques, tools, and disciplines to successfully
Management	initiate, plan, manage, control, and implement a broad range of projects has gained significant momentum at all
0508610	levels of an organization worldwide—techniques and application of managing projects as guided by PMBOK E7,
	emphasizing project management principles and domains. Students will be able to work on case studies and
	group projects to gain hands-on experience in project management. The course will also cover the latest trends and updates in PM, keeping students updated with industry standards.
Global Project	This course focuses on issues surrounding the management of global projects. This is achieved by providing a
Management	fundamental understanding of project management and how projects are managed in a global context. The course
0508620	is designed for projects that span functional and geographic divides, and it expands the basic project management
	concepts into the worldwide area of cultural differences, environmental factors, and virtual project management.
	Topics include Introduction to traditional, distributed, and virtual project work; Global projects and requirements;
	Cross-cultural collaboration; Global project leadership; Coaching over a distance; Global communication and
	channels; implementing collaborative tools; and Implementing a Global Project Management Framework.
Project Risk	This course offers a thorough coverage of the practice of project risk management in the context of risk management
Management	concepts and practices. This course aims to acquaint students with the practical aspects of risk management
0508630	procedures and techniques concerning their application in different business projects paying particular attention to
	how a project manager must assess each risk and develop the appropriate strategy to manage risk. In addition, this
	course introduces students to widely accepted risk identification, assessment, management, and control practices
	using effective tools and techniques.
Project	This course focuses on the role of Data Analytics (DA) in Business Analytics and its application in Project
Management	Management (PM). The course covers the evolution of analytics from Analytics 1.0 to Analytics 2.0, the
Analytics	importance of the data warehouse in the analytical process, the value that project DA brings to key players in PM,
0508640	the risks associated with DA in PM, the communication of results and risks, the evolution of Project Management
	Offices (PMOs) towards analytical maturity, the concept of PMO as a multilevel data analysis center, and the delivery of data to project, portfolio, and organizational levels. The course includes relevant examples and
	business cases to explain the concepts and discussions on the near future of Analytics 3.0, including real-time
	analytics and the use of artificial intelligence and machine learning.
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